

AIRPORT DIRECTOR'S REPORT

March 2010



A AIRPORT OPERATIONS

- Passenger Count
- Aircraft Operations
- Air Freight

The passenger count for February, 49,262 was down 5.5% compared with February 2009. The total passenger count year-to-date, 100,865 was down 6.2% compared to the same period last year.

B PROGRAMS

1. Air Service

Last month, SkyWest announced that the five daily departures to San Jose will be discontinued as of June 8th. Average load factors were 27.1% for 2009.

Staff Contact: Terri Gibson, 692-6004

2. Communications Program

a. Airline Terminal Project Public Outreach Highlights

New sign boards are being designed with the current and future construction phases. They'll replace the outdated boards at the Terminal.

b. Promotional Items This Month

MTD busboards, *Pacific Coast Business Times* ad in the special 10th anniversary issue, *Montecito Magazine* ad, *Pumpflix* videos at four local gas stations, radio advertising on 5 local stations, *City News & Brief* water bill inserts, and *Noozhawk* online news ads to promote commercial airline service at SBA.

c. Airline Terminal Comment Card Program

32 cards were collected from the holdrooms and main lobby in February. Most comments concerned customer service issues.

d. flysba.com Website Statistics

There were 22,636 unique visitors representing close to 695,000 hits on the website in February. The top pages were the flight schedule, airline information, nonstop routes and parking information. Outside of the U.S., the top world country visits originated in the Netherlands, Italy and Germany.

e. Visitors Center Activity

432 students from eight schools representing five districts received aviation education information in February via the Airport's Tour Program. *Future Flyers* sessions took place for local 6th grade GATE students. Five General Aviation clubs held meetings at the Center during the month.

Staff Contact: Terri Gibson, 692-6004

3. Airport Noise Abatement Program

Planned completion date: Spring 2010

Installation and construction on flight track receiver was completed in January. Coastal development permit approved first week of March. Construction scheduled to be completed by the end of April.

Staff Contact: Tracy Lincoln, 967 - 7111

4. Property Management

a. Self-Service Fueling Project

MAG Aviation has begun construction on the self-service fueling facility. It is anticipated that it will be complete by mid-April.

Staff Contact: Hazel Johns, 692-6003

b. Airport T-Hangars

The Airport T-Hangars are full. One end unit has also been leased. Two names remain on the waiting list. The next lottery will be held in the second quarter of 2010.

Staff Contact: Rebecca Fribley, 692-6022

c. Airport Concession Program

Three candidates attended the mandatory pre-proposal meeting for the Food and Beverage Concession in the new Airline Terminal on February 18, 2010. While the number of proposers was small, two of the three companies in attendance are established airport food and beverage providers. Questions have been submitted by the attendees. Responses have been issued in the form of Addenda, and have been distributed, along with a set of plans, to all attendees. Food and Beverage proposals are due April 1, 2010.

The mandatory Pre-proposal meeting for a Retail Concession was also held on February 18, 2010. While the only attendee was the current gift shop operator, the terms of the RFP allow the Airport to negotiate separately for additional specialty retail concessions. An Addendum was issued answering the questions from the attendee, and a set of plans were sent for their review. Retail proposals are due April 1, 2010.

The Retail Concession Request for Proposals was distributed on February 9, 2010, to local interested companies. The pre-proposal meeting took place on February 18, 2010, and proposals are due on March 24, 2010. This RFP is also on the Airport's website, FlySBA.com

Staff Contact: Hazel Johns, 692-6003

5. Airline Terminal Public Arts Program

Thirteen artist teams responded to the *Call for Artists* for three commissioned art works: wood beam stenciling, north rotunda floor medallion, and wrought iron railing embellishment. The Selection Panel has invited five teams to continue in the selection process. Interviews will be held April 28.

Staff Contact : Karen Ramsdell, 692-6002

C CAPITAL PROJECTS

1. Airport Terminal Improvement project

Planned Completion Date: 2012

An Award of Contract was made by City Council on March 24 for the SBA Temporary Facilities & Site Preparation Project. Lash Construction is the Contractor. An Award of contract was also made by City Council for the Airline Terminal Building portion of the project. EMMA Corporation is the Contractor.

\$60 Million (14.1M AIP Grant, 5.8M PFCs, 34.5M Bond Funds, 1.0M Airport Funds)

Construction for the Temporary Facilities contract has been completed. The Terminal Project contractor commenced construction on November 2, 2009. New water and sewer utility connections have been brought to the site, and all of the new building footings have been poured. The contractor continues to work on the foundation system, and is erecting the steel framework of the building.

Staff Contact: Owen Thomas, 692-6018
Laurie Owens, 692-6023

2. Goleta Slough Tidal Circulation Demonstration Project/ASP Wetland Mitigation Project

Planned Completion Date: Fall 2010

Wetland mitigation associated with the Airfield Safety Projects was required at a ratio of 4:1. The Airport has completed the first phase of mitigation, which provided 3:1 mitigation.

URS Corporation
\$348,330 (work that is continuing.)

The final phase of mitigation is based on the Goleta Slough Tidal Restoration Demonstration Project, which was successfully completed in Winter 2009. Surveys to measure bird activity, vegetation establishment and invertebrate communities were completed in November 2008. The final report from URS was provided in mid-January 2009 and reviewed by staff. It was forwarded to FAA and USDA for their review. A contract with Tartaglia Engineering and URS was approved by City Council for design of the final tidal mitigation area required for the Airfield Safety Projects in March 2009.

Plans, project description and environmental documents for the final mitigation phase are currently under development and the project will be heard by the Planning Commission on March 4, 2010. The project requires review by the California Coastal Commission. Construction is tentatively scheduled for Fall 2010.

Staff Contact: Laurie Owens 692-6023

D COUNCIL / AIRPORT COMMISSION ACTIONS

Council / Airport Commission approved the following recommendation in February - Recommendation: That Council / Board Members:

Approve and authorize the Airport Director to execute a professional services contract, subject to approval of the form of contract by the City Attorney, with Lenvik & Minor Architects, a California corporation, to develop a plan for the rehabilitation of Airport Administration Offices and the alternate Security Operations Center, in an amount of \$36,000, and approve expenditures of up to \$3,600 for extra services of Lenvik & Minor that may result from necessary changes in the scope of work.

Approve and authorize the Airport Director to execute a City service contract, subject to approval of the form of the contract by the City Attorney, with URS Corporation (URS), a Nevada Corporation, in an amount not to exceed \$84,202 for services associated with the Native Plant Nursery, and authorize the Airport Director to approve expenditures up to \$8,420 for extra services that may result from necessary changes in the scope of work.

Hold a closed session pursuant to the authority of Section 54956.8 of the Government Code to consider instructions to City staff and the City Attorney regarding potential lease negotiations with R. D. Olson Development for a four-acre parcel of real property located at 6100 Hollister Ave. at the Airport, bounded by Hollister Ave., Frederic Lopez Rd., Francis Botello Rd. and David Love PL., owned by the City of Santa Barbara. City Negotiators are: Karen Ramsdell, Airport Director; Paul Casey, Assistant City Administrator/Community Development; and Sarah Knecht, Assistant City Attorney; and negotiator for Lessee is Robert D. Olson, owner.